



Accord Group Holdings (“Accord”), a boutique real estate merchant banking and investment management firm, is seeking a highly motivated and talented individual to join the firm as an Analyst.

FIRM

With offices in San Francisco, Chicago and London, Accord and its affiliates provide investment management services to institutional and accredited investors targeting the real estate private equity industry and advisory services to private equity real estate sponsors. Accord’s founding Principals -- Jack Berquist, Desi Co and Jeff Sobczynski -- average over 30 years of real estate experience. The founding Principals, some of whom have worked together for over 20 years, possess a complementary set of real estate skills, including investment, private placement, deal origination, due diligence and underwriting, financing, asset management and financial reporting. Accord’s management team combines experience from major real estate investment management and investment banking firms, including Mesirow Financial, Merrill Lynch, Banc of America Securities and Macquarie Capital.

Advisory: Accord provides advisory services with a focus on providing private capital raising and strategic advice to real estate fund sponsors, operators, REITs and other private real estate market participants. Accord works with some of the most prominent international and domestic real estate companies to create private equity capital solutions involving institutional and accredited individual investors.

Investment management: Accord provides investment management services for its own book as well as for third-party clients, including institutional and high-net-worth investors. Accord seeks to generate superior risk-adjusted, long-term results by accessing top-tier fund managers in strategies that are underserved or not widely recognized by equity capital sources today, but are expected to be more widely followed over the intermediate-term.

POSITION

Accord is seeking an individual with a strong interest in real estate finance to join its San Francisco office. The Analyst will gain exposure to a diverse range of deal flow and an expanded knowledge of the real estate private equity industry, as he/she develops key analytical, underwriting, communication, marketing and sales skills. The Analyst will be a vital part of the Accord organization, and must be able to work effectively in a fast-paced, entrepreneurial environment.

Responsibilities will include:

- Interacting with client executives and working directly with Accord’s Principals to execute capital advisory assignments
- Organizing and preparing offering memoranda, investor presentations and other marketing materials
- Creating and analyzing financial models
- Participating in comprehensive due diligence on, and performing underwriting of, sponsors, strategies, markets and properties
- Assisting Accord’s Principals with the underwriting of potential investment opportunities
- Supporting Accord’s overall internal efforts to ensure seamless execution
- Participating in asset management activities, including monitoring and reporting, for Accord’s investments



QUALIFICATIONS

Ideal candidates will possess (or are currently obtaining) a relevant bachelor's degree and have a keen interest in real estate finance, preferably with a focus on investment banking, real estate private equity, or investment management.

Essential attributes include:

- Excellent academic record
- Superior quantitative and analytical skills and ability to multi-task in a changing environment
- Strong attention to detail
- Ability to work both independently with minimal supervision and as part of a team
- Excellent time management and organizational skills
- Outstanding written, oral and interpersonal communication skills
- A "team player" mentality, integrity, entrepreneurial spirit, a positive attitude and a compelling interest in the real estate industry
- Strong working knowledge of Microsoft Office applications, including Word, Excel and PowerPoint (knowledge of Argus is a plus)

CONTACT

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