

Job Title: Chief Lending Officer (CLO) - Mortgage Bank

Location: Las Vegas, NV

Company Overview: A dynamic start-up mortgage bank located in Las Vegas, is in search of an experienced and strategic Chief Lending Officer to spearhead the development of innovative mortgage loan products for both residential and commercial real estate sectors. We are seeking a dynamic leader to drive our lending strategies and contribute to our growth trajectory.

Key Responsibilities:

1. Lending Strategy and Leadership:

- Develop and execute the company's lending strategy in alignment with overall business goals.
- Provide leadership and direction to the business development and lending teams.

2. Product Development:

- Lead the creation of mortgage loan products for residential and commercial real estate sectors.
- Stay abreast of market trends, customer needs, and regulatory changes to inform product development.

3. Market Expansion:

- Collaborate with the executive team to identify and capitalize on market opportunities for lending expansion.
- Develop and maintain relationships with key stakeholders, including real estate professionals, loan officers, mortgage brokers and investors.

4. Regulatory Compliance:

- Ensure compliance with all relevant lending regulations and industry standards.
- Stay informed about changes in lending laws and regulations affecting the mortgage banking sector.

5. Performance Metrics and Reporting:

- Establish and monitor key performance indicators (KPIs) for the business development and lending departments.
- Provide regular reports to the executive team on lending performance and portfolio health.

6. Collaboration with Executive Team:

- Work closely with the CEO and other executives to align lending strategies with overall business objectives.
- Collaborate on cross-functional initiatives to drive company success.

Qualifications:

- Proven experience as a Chief Lending Officer, preferably in the mortgage banking industry.
- Strong understanding of underwriting principles and mortgage lending best practices.
- Demonstrated success in developing and launching innovative mortgage loan products.
- Excellent leadership and team management skills.
- In-depth knowledge of regulatory compliance in the mortgage lending sector.
- Bachelor's degree in Finance, Business, or a related field; MBA preferred.

Compensation: Salary is commensurate with experience and includes a competitive benefits package.

How to Apply: Interested candidates should submit their resume and cover letter to [info@riseacapllc.com]. Please include "CLO Application - [Your Name]" in the subject line.

The anonymous mortgage bank is an equal opportunity employer and welcomes candidates from all backgrounds to apply.

Note: This job description is intended to convey information essential to understanding the scope of the CLO position and is not exhaustive. Duties, responsibilities, and activities may change, and additional responsibilities may be assigned as needed.